



Introduction to The Climate Technology Initiative's Private Financing Advisory Network - CTI PFAN -

CIS & Central Asia Project Development & Financing Initiative (CISCA-PDFI)

Taiki Kuroda
11 November 2015

Meet CTI PFAN

- ❑ A Multilateral Public-Private Partnership under the International Energy Agency's Climate Technology Initiative (CTI)
 - Funded by United States, Canada, Japan, REEEP & the CTI (Austria, Canada, Germany, Japan, Korea, Norway, Sweden, US)
- ❑ Identifies & Screens Business Plans & Provides Professional Project Development & Financing advice through targeted Coaching and Technical Assistance
 - Strengthens capacity of project developers to present business plans and financing proposals that meet industry standards
- ❑ 68 Projects Closed / USD 802 million raised
 - 592 MW of Installed Clean Capacity
 - 2,6 million tonnes CO₂ e reduction pa
 - 140,7 GWhrs pa Energy Savings (EE projects)

- ❑ Coaching and Business Plan Development
 - Focus on the specific requirements of each selected project
 - Prepare projects for investment
 - Facilitate investment and financial close with Investors

No.	Assessment Criteria	Weighting
1	Value Proposition & Business Model	15%
2	Market Understanding and Analysis	15%
3	Management Team	20%
4	Operations & Implementation Plan	10%
5	Financials	10%
6	Risk Mitigation	10%
7	Environmental & Social Benefits	10%
8	Professionalism and Presentation of the Proposal	5%
9	Maturity	5%
	Total	100%

CE Financing Forums

- ❑ PFAN organises Clean Energy Financing Forums in Asia, Latin America and Africa to present selected Projects to investors
- ❑ 17 Financing Forums globally
 - 810 projects identified / 245 selected / 145 showcased
 - 40 Projects Closed / USD 399,5 million raised

Coaching, Business Plan, Presentation at the Project Development & Financing Workshop

11 - 12.11.2015

Project Development & Financing Workshop

30.04.2016
at the latest

Post-Workshop project development coaching
Submission of deliverables as agreed in ToR

Feedback 21.05.2016 at the latest

Post-Workshop

After the Post-Workshop Coaching

Financing Facilitation



CTI PFAN CIS & Central Asia
Project Development & Financing Initiative

11-12 November 2015

Sponsors and Organizers



Partners



Contacts

For project related / coaching related matters:

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www.cti-pfan.net
www.climatetech.net