

Frequently Asked Questions

1. Is it acceptable to submit project proposals via Email?
 - No. All submissions must be made through PFAN's Climate-Invest Management system. For additional questions regarding application please contact application@pfan.net.

2. I created an account and new application in the PFAN's Climate-Invest Management system, but the application form cannot be submitted. What's wrong?
 - An application can only be submitted once the registration has been completed through the PFAN team. It could take up to two working days to activate applicants' user account.
 - Please be aware that all mandatory fields are populated and project proposal (MS Word) is attached to the application form in the system. For additional questions please contact application@pfan.net.

3. How is the PFAN Project Development and Financing Initiative for Climate & Clean Energy being organized?
 - The PFAN Project Development and Financing Initiative for Climate & Clean Energy is organised by a number of organisers including PFAN, UNIDO, REEEP, USAID, ADB E4A, and ICETT.
 - All project applications will go through the initial assessment. The strongest contenders will be selected and inducted to the PFAN project development pipeline receiving mentorship support on brushing up their business plans and investment proposals. Once selected, participants will be allotted either to receive an open Pipeline Coaching support or a strictly defined Financing Forum process. Regardless of which stream a project may undergo, the coaching service is structured to meet project development requirements and all projects will get a chance for investment facilitation when the time is right.

4. How will mentoring / coaching support service be arranged and funded?
 - The needs of each qualifying project team will be reviewed with the organizers and an appropriate coaching package agreed. The payment for these services will be made directly by the organizers to the provider / assigned coach.

5. Are there guidelines for preparation of the Project Proposal/Business Plan/Presentation?
 - Yes. Please go to the link below for details:
http://cti-pfan.net/resource_document/guidelines-template-for-preparation-of-an-initial-project-proposal-english/

6. Who is responsible for the team's expenses and traveling costs?
 - All costs for the preparation, submission and correspondence related to application and participation in the PFAN Project Development and Financing Initiative for Climate & Clean Energy will be at the respective project team's own expense.
 - Pre-agreed third party costs for coaching / mentoring will be supported as outlined in 4.
 - Travel and accommodation costs for those invited to attend the Project Development & Financing Workshop and the Financing Forum will be arranged by the organizers. Travel support can only be provided to project members (starting their journey) from within the respective region.

7. What are the benefits of participating in the PFAN Project Development and Financing Initiative for Climate & Clean Energy?
 - Once selected, all projects will be induced into the PFAN development pipeline. Such projects may be provided ongoing support and advice on the development of their business plans, as well as promoted among the PFAN Investor networks.
 - Participants that are allotted to the Financing Forum, which is conducted in a business plan competition format, will get a chance to present their project proposals to potential investors.
 - Those involved in the coaching and mentoring have significant experience in this market and, in particular, providing financial advisory and raising capital for both new and existing companies. Once selected, all participants will receive free expert guidance, as well as insight into the development and presentation of proposals / business plans that can capture the attention of prospective investors.

8. At the Financing Forum, can other modes of presentation be used to support the business plan?
 - The presentation must be made in-person, in front of the judges at the Financing Forum.